



September 25, 2008
SB-11

SALES BULLETIN

A recent and growing trend in the hearth business is the need for complete fireplace system certification. Building officials are getting more and more picky, checking to see if all components installed on a system are certified for use with that fireplace.

With that in mind, I am pleased to announce that the popular European Copper chimney pots have been tested and certified for use as terminations with all Fmi, Vanguard, and Design Dynamics wood burning fireplaces. Adaptor kits for use with these terminations have been added to our price books for both 8" (ECA-8) and 12" (ECA-12) wood burning pipe. In the next month or two, we'll also be certifying these chimney pots as decorative covers for our direct vent and b-vent gas fireplaces.

European Copper chimney pots are a perfect quality match for all our Mosaic Masonry™ fireplaces and are being specified by a growing number of architects and builders across the country. No other chimney pot offers the combination of versatility, safety and exceptional good looks.

European Copper chimney pots offer features no other product of its kind can boast, including:

- OMNI approved for safety with DESA wood burning, site-built masonry & other factory built wood and gas burning fireplaces
- Certified and listed with UL laboratories
- Can be used as decorative covers for other venting applications such as plumbing vents
- Lightweight and easy to install
- Made from recycled materials and 100 percent recyclable
- Three styles, seven sizes for a unique chimney look
- Code compliant

Attached is some basic information on European Copper products. DESA will not be handling these products, but you can order directly from European Copper at the attached pricing which has been extended to all DESA customers for any order quantity. In addition to the current copper line, they are introducing these designs in grey finish, and adding a new contemporary line.

For more information or to be added to European Coppers dealer mailing list, please visit their website www.europeancopperchimneypots.com or contact Pat Keegan at pat@jackarnold.com or 800-391-0014.

Best regards and happy sales!

A handwritten signature in blue ink, appearing to read "Darin Klein", with a stylized flourish at the end.

Darin Klein
Director of Marketing

NEVER MET A FLUE IT DIDN'T LIKE.



THE TOP PRODUCT FOR BOOSTING YOUR BOTTOM LINE.

Introducing the best thing to happen to a chimney—not to mention your bottom line. European



Copper chimney pots are UL-listed and OMNI certified for leading fireplace manufacturers to fit most every flue you sell. Building code compliant, easy to install,

100 percent recyclable and available in three styles, seven sizes. Which makes it popular with homeowners, architects and builders, and we're pretty sure any dealer's wallet too. For more on becoming a dealer call 800-391-0014 or visit www.europeancopperchimneypots.com



EUROPEAN COPPER
BY JACK ARNOLD



COMING SOON — contemporary models and Freedom Grey finish!

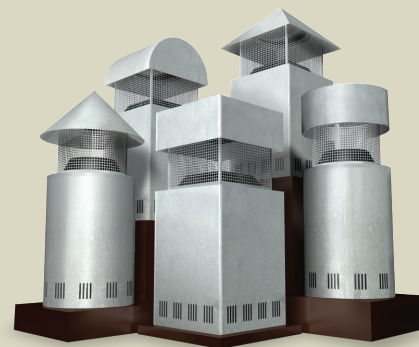
New choices for every style of home.

Coming soon—contemporary models,
new finishes for a whole new look.

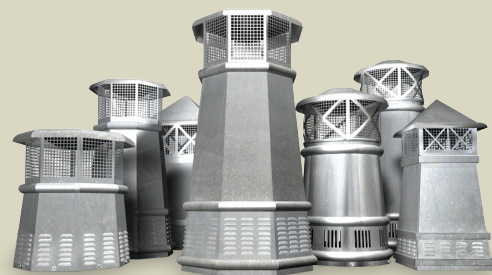
For a traditional or modern aesthetic, find
a chimney pot to match the look you want to
achieve. UL-listed and certified with OMNI
testing laboratories for major fireplace
manufacturers. Call 800.391.0014.
www.europeancopperchimneypots.com



EUROPEAN COPPER
BY JACK ARNOLD



CONTEMPORARY DESIGN FINISHES:
COPPER & FREEDOM GREY



TRADITIONAL DESIGN FINISHES:
COPPER & FREEDOM GREY



MASONRY FLUE

OUR CHIMNEY POT DOES IT ALL.

REVOLUTIONARY DESIGN IS UL-LISTED,
OMNI CERTIFIED FOR ALL TYPES OF
FLUES AND VENTS.

Never has one product covered so many types of flues so beautifully. With a patented, UL-listed and OMNI certified chimney pot from European Copper, all unsightly vents and flues can now have a uniform, flawless finish.



B-VENT



DIRECT VENT



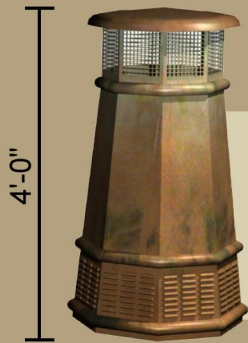
ZERO CLEARANCE



PLUMBING VENT

EUROPEAN COPPER

BY JACK ARNOLD

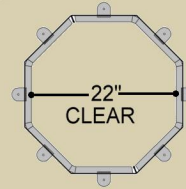


4'-0"

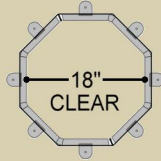
2'-0"

KING
EC-O-2447-1

One of our larger chimney pots, the King has an octagonal shape, making an impressive statement for your home.



45 lbs.



32 lbs.

The Queen is a slightly smaller scale than the King in weight and height. Same octagonal shape and vent design.



3'-5"

1'-8"
QUEEN
EC-O-2039-1

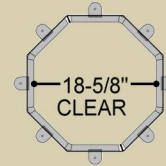


2'-2"

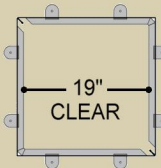
1'-8"

PAWN
EC-O-1924-1

Our smallest chimney pot, the Pawn makes a nice addition to chimneys that are small in scale.



21 lbs.



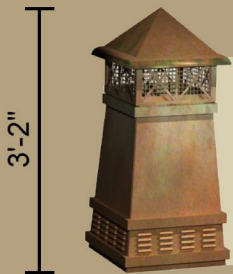
40 lbs.

Eye-catching square shape with "X" grid design and pyramid top.



3'-8"

1'-9"
KNIGHT
EC-SQ-2144-1

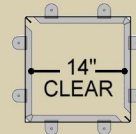


3'-2"

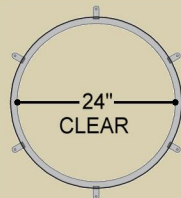
1'-4"

KNIGHT II
EC-SQ-1633-1

A smaller version of the Knight, the Knight II is ideal for smaller homes.



28 lbs.



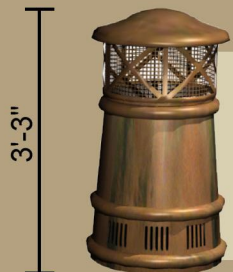
46 lbs.

Round in shape, the Bishop replicates the shape of standard clay pots, without the weight and decay and is a great fit for more contemporary style homes.



4'-4"

2'-2"
BISHOP
EC-R-2649-1



3'-3"

1'-8"

BISHOP II
EC-R-2036-1

A smaller version of the Bishop, the Bishop II is ideal for smaller homes.



41 lbs.



July 25, 2008

Mr. Pat Keegan
European Copper
7310 South Yale Ave
Tulsa, OK 74136

Dear Mr. Keegan:

This letter serves as notification that the European Copper Chimney Shrouds have passed the necessary testing requirements to be installed on FMI Hearth Industries wood burning fireplaces incorporating the DESA 8" and 12" chimney system.

The European Copper models approved are:

King
Queen
Pawn
Knight
Knight II
Bishop
Bishop II

All installation requirements determined during the testing must be followed. These instructions must be reviewed before the final certification will be issued.

If you have any questions concerning this project, don't hesitate to contact OMNI.

Sincerely,

A handwritten signature in black ink, appearing to read "John D. Voorhees", is written over a light blue horizontal line.

John D. Voorhees
Director of Technical Services

OMNI-Test Laboratories, Inc.
Product Testing & Certification

Mailing: Post Office Box 301367 • 97294
Street: 13327 NE Airport Way • 97230
Portland, Oregon • USA



Phone: (503) 643-3788
Fax: (503) 643-3799
email: jvoorhees@omni-test.com

CHASE VENTILATION SCHEMATIC



You must check with your local building code agency before you begin installation to ensure compliance with local codes, including the need for permits & follow-up inspections.



CAUTION
Sharp Edges

- Wear protective gloves, head gear, and safety glasses during installation.





WARNING
Fire Risk

- Intended for use with a metal (or masonry) chase top.

Use of combustible materials will cause a fire hazard.

Tested & Listed By



OMNI-Test Laboratories, Inc.

Portland Oregon USA

